

# EXHIBIT 2

Novartis Pharmaceuticals Corporation  
59 Route 10  
East Hanover, NJ 07936-1080

Tel 201 503 8300



January 31, 1997

**TO: THIRD PARTY JOURNAL**

Enclosed is a copy of the Novartis Pharmacy Price List (Sandoz Product Line ONLY) which became effective on Friday, January 31, 1997, at 9:00pm eastern time.

As used in this letter, the term AWP or Average Wholesale Price constitutes a reference for each Novartis product, and in keeping with current industry practices, is set as a percentage above the price at which each product is offered generally to wholesalers. Notwithstanding, the inclusion of the term price, in Average Wholesale Price, AWP is not intended to be a price charged by Novartis for any product to any customer.

Please use the enclosed information to update your system. Should you have any questions, please don't hesitate to contact me at (201)503-8527.

Sincerely,

A handwritten signature in cursive script that reads 'Kathleen M. Duffy'.

Kathleen M. Duffy  
Distribution and Customer Service

KMD:pjo

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# Novartis Pharmaceuticals Corporation

(Formerly Sandoz Pharmaceuticals Corp.)

## PHARMACY PRICE LIST

### NOTICE OF PRICE ADJUSTMENTS FOR THE SANDOZ PRODUCT LINE ONLY

*Pricing shown effective January 31, 1997 at 9:00pm eastern time,  
and is subject to change without notice.*

\* Please note that, as used in this submission, the term AWP or Average Wholesale Price constitutes a reference for each Novartis product, and in keeping with current industry practices, is set as a percentage above the price at which each product is offered generally to wholesalers. Notwithstanding the inclusion of the term price, in Average Wholesale Price, AWP is not intended to be a price charged by Novartis for any product to any customer.

Product & Description	NDC Number	AWP *
BELLERGAL-S® tablets 100's	0078-0031-05	\$105.12
CAFERGOT® suppositories §§ 12's (ergotamine tartrate & caffeine), USP	0078-0033-02	54.60
CLOZARIL® 25mg tablets 100's (clozapine)	0078-0126-05	135.96
CLOZARIL® 25mg tablets † 100's	0078-0126-06	135.96
CLOZARIL® 100mg tablets 100's	0078-0127-05	352.26
CLOZARIL® 100mg tablets † 100's	0078-0127-06	352.26
D.H.E. 45® ampuls 1mg (1mL ampul) † 10's (dihydroergotamine mesylate) injection, USP	0078-0041-01	118.32
DYNACIRC® 2.5mg capsules 100's (isradipine)	0078-0226-05	63.00
DYNACIRC® 2.5mg capsules 60's	0078-0226-44	38.76
DYNACIRC® 5mg capsules 100's	0078-0227-05	92.46
DYNACIRC® 5mg capsules 60's	0078-0227-44	56.46
DYNACIRC CR® 5mg tablets 30's	0078-0235-15	33.48

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Product & Description	NDC Number	AWP *
DYNACIRC CR® 5mg tablets 100's	0078-0235-05	109.20
DYNACIRC CR® 10mg tablets 30's	0078-0236-15	53.22
DYNACIRC CR® 10mg tablets 100's	0078-0236-05	174.00
FIORICET® tablets 100's	0078-0084-05	55.08
FIORICET® tablets † 100's	0078-0084-06	60.24
FIORICET® tablets 500's	0078-0084-08	263.04
FIORICET® w/Cod. CIII 30mg capsules, 100's	0078-0243-05	115.44
FIORINAL® CIII capsules 100's	0078-0103-05	55.08
FIORINAL® CIII capsules 500's	0078-0103-08	263.04
FIORINAL® CIII capsules †† 25's	0078-0103-13	19.92
FIORINAL® CIII tablets 100's	0078-0104-05	55.08
FIORINAL® CIII tablets † 100's	0078-0104-06	60.24
FIORINAL® CIII tablets 1000's	0078-0104-09	514.26
FIORINAL® w/Cod. CIII 30mg capsules 100's	0078-0107-05	115.44
FIORINAL® w/Cod. CIII 30mg capsules †† 25's	0078-0107-13	36.24
HYDERGINE®LC liquid capsules 1mg 100's (ergoloid mesylates)	0078-0101-05	83.46
HYDERGINE®LC liquid capsules 1mg † 100's	0078-0101-06	88.56
HYDERGINE®LC liquid capsules 1mg 500's	0078-0101-08	406.80
HYDERGINE® liquid 1mg/mL 100mL	0078-0100-36	65.28
HYDERGINE® oral tablets 1mg 100's	0078-0070-05	79.32
HYDERGINE® oral tablets 1mg † 100's	0078-0070-06	81.96
HYDERGINE® oral tablets 1mg 500's	0078-0070-08	378.60
KLORVESS® effervescent granules 30's	0078-0205-15	23.52
KLORVESS® liquid 10% pint bottle 16 oz. (potassium chloride, USP) oral solution	0078-0207-33	24.78

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Product & Description	NDC Number	AWP *
LAMISIL® cream 1% 15gm tube (terbinafine HCl cream)	0078-0170-40	28.38
LAMISIL® cream 1% 30gm tube	0078-0170-46	50.82
LAMISIL® tablets, equivalent to 250mg base, 30's (terbinafine HCl tablets)	0078-0179-15	186.60
LAMISIL® tablets, equivalent to 250mg base, 100's	0078-0179-05	621.84
LESCOL® capsules, 20mg 30's (fluvastatin sodium)	0078-0176-15	36.60
LESCOL® capsules, 20mg 100's	0078-0176-05	121.80
LESCOL® capsules, 40mg 30's	0078-0234-15	40.92
LESCOL® capsules, 40mg 100's	0078-0234-05	136.20
MELLARIL® concentrate 30mg/mL, 4oz. bottle (thioridazine HCl)	0078-0001-31	35.52
MELLARIL® concentrate 100mg/mL, 4oz. bottle	0078-0009-31	92.70
MELLARIL-S® suspension 25mg/5mL pint bottle	0078-0068-33	55.86
MELLARIL-S® suspension 100mg/5mL pint bottle	0078-0069-33	114.84
MELLARIL® tablets 10mg 100's	0078-0002-05	32.88
MELLARIL® tablets 10mg † 100's	0078-0002-06	35.34
MELLARIL® tablets 10mg 1000's	0078-0002-09	315.96
MELLARIL® tablets 15mg 100's	0078-0008-05	38.76
MELLARIL® tablets 25mg 100's	0078-0003-05	46.26
MELLARIL® tablets 25mg † 100's	0078-0003-06	49.14
MELLARIL® tablets 25mg 1000's	0078-0003-09	444.12
MELLARIL® tablets 50mg 100's	0078-0004-05	56.16
MELLARIL® tablets 50mg † 100's	0078-0004-06	58.44
MELLARIL® tablets 50mg 1000's	0078-0004-09	543.00

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Product & Description	NDC Number	AWP *
MELLARIL® tablets 100mg 100's	0078-0005-05	65.94
MELLARIL® tablets 100mg † 100's	0078-0005-06	68.28
MELLARIL® tablets 100mg 1000's	0078-0005-09	641.46
MELLARIL® tablets 150mg 100's	0078-0006-05	86.76
MELLARIL® tablets 200mg 100's	0078-0007-05	98.82
MELLARIL® tablets 200mg † 100's	0078-0007-06	101.34
MESANTOIN® tablets 100mg 100's (mephentoin) tablets, USP	0078-0052-05	31.14
METHERGINE® ampuls 1mL (0.2mg) † 20's (methylergonovine maleate)	0078-0053-03	63.48
METHERGINE® ampuls 1mL (0.2mg) † 50's	0078-0053-04	152.64
METHERGINE® tablets 0.2mg 100's	0078-0054-05	57.54
METHERGINE® tablets 0.2mg † 100's	0078-0054-06	60.30
METHERGINE® tablets 0.2mg 1000's	0078-0054-09	560.04
MIACALCIN® multi-dose vials, 2mL (calcitonin-salmon)	0078-0149-23	31.08
MIACALCIN® Nasal Spray (2) 2mL	0078-0311-90	51.84
NEO-CALGLUCON® syrup 1.8g/5mL pt btl (OTC) (calcium gluconate) Syrup, USP	0078-0056-33	26.34
NEORAL® soft gelatin capsules 25mg † 30's (cyclosporine capsules for microemulsion)	0078-0246-15	41.88
NEORAL® soft gelatin capsules 100mg † 30's	0078-0248-15	167.34
NEORAL® oral solution 50mL bottle (cyclosporine oral solution for microemulsion)	0078-0274-22	290.64
PAMELOR® capsules 10mg 100's (nortriptyline HCl)	0078-0086-05	52.56
PAMELOR® capsules 10mg † 100's	0078-0086-06	58.02
PAMELOR® capsules 25mg 100's	0078-0087-05	104.88
PAMELOR® capsules 25mg † 100's	0078-0087-06	110.16



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Product & Description	NDC Number	AWP *
PAMELOR® capsules 25mg 500's	0078-0087-08	512.76
PAMELOR® capsules 50mg 100's	0078-0078-05	197.64
PAMELOR® capsules 50mg † 100's	0078-0078-06	202.68
PAMELOR® capsules 75mg 100's	0078-0079-05	301.26
PAMELOR® solution 10mg/5mL pint bottle	0078-0016-33	60.30
PARLODEL® capsules 5mg 30's (bromocriptine mesylate)	0078-0102-15	84.72
PARLODEL® capsules 5mg 100's	0078-0102-05	267.54
PARLODEL® SnapTabs® 2.5mg 30's	0078-0017-15	52.74
PARLODEL® SnapTabs® 2.5mg 100's	0078-0017-05	175.32
RESTORIL® CIV capsules 7.5mg 100's (temazepam) Capsules, USP	0078-0140-05	67.08
RESTORIL® CIV capsules 7.5mg † 100's	0078-0140-06	69.00
RESTORIL® CIV capsules 15mg 100's	0078-0098-05	75.00
RESTORIL® CIV capsules 15mg † 100's	0078-0098-06	76.92
RESTORIL® CIV capsules 15mg 500's	0078-0098-08	351.12
RESTORIL® CIV capsules 30mg 100's	0078-0099-05	83.88
RESTORIL® CIV capsules 30mg † 100's	0078-0099-06	85.68
RESTORIL® CIV capsules 30mg 500's	0078-0099-08	406.56
SANDIMMUNE® IV ampuls 10's (cyclosporine, USP)	0078-0109-01	275.10
SANDIMMUNE® oral solution 50mL bottle	0078-0110-22	308.40
SANDIMMUNE® soft gelatin capsules 25mg † 30's	0078-0240-15	46.38
SANDIMMUNE® soft gelatin capsules 50mg † 30's	0078-0242-15	92.64
SANDIMMUNE® soft gelatin capsules 100mg † 30's	0078-0241-15	185.16
SANDOGLOBULIN® I.V. 1 gram vial Immune Globulin Intravenous (Human)	0078-0120-94	70.02

Product & Description	NDC Number	AWP *
SANDOGLOBULIN® I.V. 3 gram vial	0078-0122-95	133.20
SANDOGLOBULIN® I.V. 6 gram vial	0078-0124-96	252.00
SANDOGLOBULIN® I.V. 12 gram vial	0078-0244-93	504.00
SANDOGLOBULIN® 3 gram vials, > 10's	0078-0122-19	1,305.00
SANDOGLOBULIN® 6 gram vials, > 10's	0078-0124-19	2,484.00
SANDOGLOBULIN® 12 gram vials, > 10's	0078-0244-19	4,956.00
SANDOSTATIN® ampuls 50mcg 20's (octreotide acetate) Injection	0078-0180-03	107.28
SANDOSTATIN® ampuls 50mcg 50's	0078-0180-04	265.32
SANDOSTATIN® ampuls 100mcg 20's	0078-0181-03	204.12
SANDOSTATIN® ampuls 100mcg 50's	0078-0181-04	504.90
SANDOSTATIN® ampuls 500mcg 20's	0078-0182-03	951.00
SANDOSTATIN® ampuls 500mcg 50's	0078-0182-04	2,353.32
SANDOSTATIN® multi-dose vials 200mcg/mL, 5mL	0078-0183-25	105.72
SANDOSTATIN® multi-dose vials 1000mcg/mL, 5mL	0078-0184-25	520.20
SANOREX® CIV tablets 1mg 100's (mazindol)	0078-0071-05	138.48
SANOREX® CIV tablets 2mg 100's	0078-0066-05	219.72
SANSERT® tablets 2mg 100's (methysergide maleate)	0078-0058-05	189.24
SYNTOCINON® ampuls 1mL † 50's (oxytocin) Injection, USP	0078-0060-04	157.08
TAVIST® syrup .67mg/5mL 4 oz. bottle (clemastine fumarate)	0078-0222-31	26.22
TAVIST® tablets 2.68mg 100's	0078-0072-05	120.96
VISKEN® tablets 5mg 100's (pindolol)	0078-0111-05	88.62
VISKEN® tablets 10mg 100's	0078-0073-05	117.36



**LEGEND:**

† **SandoPak®** (unit-dose) packages are packages of individually blister-sealed ampuls, capsules or tablets;

- as 100's: 2 x 5 strips or 1 x 10 strips, 10 blisters per strip; ampuls of 20 or 50, 5 blisters per strip;

- as 30's: three blister cards of 10 capsules.

†† **ControlPak®** unit-dose tamper-resistant package of 25 capsules:

- as continuous rolls of blisters, reverse-numbered.

§§ **SigPak®** (dispensing unit) packages are unit-of-use packages and containers.

➤ **Bulk Pak** contains 1000 packets or tablets or 10 ampuls, bottles or vials.

CIII - Schedule III Controlled Substance

CIV - Schedule IV Controlled Substance

Novartis Pharmaceuticals Corporation  
Distribution & Customer Service Department  
East Hanover, New Jersey 07936-1080  
1 800 526-0175